



# SELLER'S ESTIMATED PROCEEDS WORKSHEET

1 SELLER: \_\_\_\_\_

2 PROPERTY: \_\_\_\_\_

3 ESTIMATED CLOSING DATE: \_\_\_\_\_

4 PRICE:..... \$ \_\_\_\_\_

5 **LESS ITEMS TO BE PAID BY SELLER:**

6 1<sup>st</sup> Mortgage /Deed of Trust..... \$ \_\_\_\_\_

7

8 2<sup>nd</sup> Mortgage/Deed of Trust..... \$ \_\_\_\_\_

9

10 Other Encumbrance..... \$ \_\_\_\_\_

11

12 1<sup>st</sup> Mtg. Interest Proration: From \_\_\_\_\_ to \_\_\_\_\_ \$ \_\_\_\_\_

13

14 2<sup>nd</sup> Mtg. Interest Proration: From \_\_\_\_\_ to \_\_\_\_\_ \$ \_\_\_\_\_

15

16 Tax Proration: From \_\_\_\_\_ to \_\_\_\_\_ \$ \_\_\_\_\_

17

18 Mortgage Prepayment Penalty ..... \$ \_\_\_\_\_

19

20 Title Insurance Policy..... \$ \_\_\_\_\_

21

22 Closing and Escrow Fee..... \$ \_\_\_\_\_

23

24 Unpaid Assessments (if not assumed by buyer)..... \$ \_\_\_\_\_

25

26 Listing Commission..... \$ \_\_\_\_\_

27

28 Selling Commission..... \$ \_\_\_\_\_

29

30 Broker's Administrative Commission ..... \$ \_\_\_\_\_

31

32 Marketing Fee..... \$ \_\_\_\_\_

33

34 Homes Association Dues..... \$ \_\_\_\_\_

35

36 Buyer's Closing Costs Paid by Seller..... \$ \_\_\_\_\_

37

38 Costs not payable by Buyer\*..... \$ \_\_\_\_\_

39

40 FHA/VA or Lender Discount Points ..... \$ \_\_\_\_\_

41

42 Release of Lien Fees..... \$ \_\_\_\_\_

43

44 Home Warranty Fee..... \$ \_\_\_\_\_

45

46 Other..... \$ \_\_\_\_\_

47

48 **Total to be paid at Closing** ..... \$ \_\_\_\_\_

49

50 **APPROXIMATE NET PROCEEDS**..... \$ \_\_\_\_\_

51 **POTENTIAL ADDITIONAL EXPENSES**

52 Inspection Related Repairs ..... \$ \_\_\_\_\_

53

54 Wood Infestation Treatment ..... \$ \_\_\_\_\_

55

56 Other..... \$ \_\_\_\_\_

57

58 The above items do not include any lender requirements, insurance prorations, or escrow balances  
59 to be paid or received by Seller. Interest is paid in arrears and will vary according to the pay-off  
60 date. FHA and some lenders may charge interest through the end of the month in which payment  
61 is received by lender. Seller is responsible for notifying his lender of his intent to pay-off the loan  
62 and assumes responsibility for any lender charges not included in the above items.

63  
64 **THESE ARE ESTIMATED COSTS ONLY.**  
65 **FINAL FIGURES WILL BE DETERMINED AT CLOSING.**

66 SELLER: \_\_\_\_\_

67 \_\_\_\_\_ Date

68 SELLER: \_\_\_\_\_

69 \_\_\_\_\_ Date

70 By: \_\_\_\_\_

71 Licensee \_\_\_\_\_ Date

72

73 \*Some lending programs do not allow Buyer to pay tax service fees, underwriting fees, etc.

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